





Client – Professionals from Logistics Industry. (System used by SEKO, OMNI, Trans Trade, StonePath etc.)

#### **About Client**

Our client is pool of very talented and experienced professionals from both the technical and shipping industries based in USA. They have been developing, marketing, and supporting software and Internet applications for the freight forwarding and shipper community. The products are designed to enhance customer's efficiency through technology and to assist customers in improving their visibility, efficiency, quality of service, and profitability.

#### **Problem Statement**

The client wanted to assist their customers (Shippers and Forwarders) with a costeffective way by improving their visibility, efficiency, quality of service, and profitability by:

- Track shipments worldwide
- Automate the shipment form processing cycle start-to-finish
- Communicate with the clients and other agents, and
- Improve Customer Service

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#### Solution

Developed web-based suite of products that links many companies in the same environment and gives them a very powerful tracking and communication tool to manage and exchange information in a variety of formats.

These companies can be freight forwarders, steamship agencies, NVOCC's, customs brokers, shippers or importers. Once the shipment has been made, various parties involved in that shipment are given access rights to view the status of the shipment. Notifications are also sent through e-mail or fax whenever the status of a shipment changes.

The system allows the client to attach documents and files to the shipment for insurance and security purposes. An EDI interface was developed to exchange information between the customer's existing systems and the web based tracking and communication tool.

Numerous management reports were developed so that they can be used for sales, operations and quality control. A feature was developed whereby a client can partner with other members on the network where affiliate offices are not available.

### Advantage

- ❖ The system offers a complete package of communication, management, and operational tools to increase the efficiency and profitability of the logistics provider
- Provides customers with 24-hour a day presence worldwide and instantly track where the shipments are.
- Reduced communications cost and increased visibility throughout the shipping process.
- The product is completely browser-based with little up-front cost and no additional hardware or software

# TRACK SHIPMENTS WORLDWIDE & AUTOMATE THE SHIPMENT FORM PROCESSING CYCLE START-TO- FINISH

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Visit us at www.pmam.com to see how we have enabled others like you get more done in less.

# Our Locations

#### **DALLAS**

5430 LBJ FRWY STE 370 DALLAS, TX 75240 PHONE: 972-831-7400 FAX: 972-831-7499

#### **HOUSTON**

4615 SW FREEWAY, STE 801 HOUSTON, TEXAS 77027

## **COLORADO SPRINGS**

2930 AUSTIN BLUFFS PKWY # 301 COLORADO SPRINGS, CO 80918-5717, UNITED STATES

#### **DENVER**

CO, DENVER - DTC CORPORATE CENTER III 7900 EAST UNION AVENUE SUITE 1100, DENVER 80237

#### **INDIA**

PMAM IT SERVICES PVT LTD. 6<sup>TH</sup> FLOOR, RUSHABH CHAMBERS, NEAR MAROL FIRE BRIGADE, OPP MAKWANA ROAD, ANDHERI (EAST), MUMBAI - 400 059 PHONE: +91-22-61880000, +91-22-29205492 FAX: +91-22-61880099

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